

Translation

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## Summary of Consolidated Financial Results for the Three Months Ended June 30, 2024 (Based on Japanese GAAP)

July 29, 2024

Company name: TRANCOM CO.,LTD.  
 Stock exchange listing: Tokyo, Nagoya  
 Stock code: 9058 URL <https://www.trancom.co.jp/ir/>  
 Representative: President Yasuhiro Jinno  
 Inquiries: Executive Officer /Corporate Planning Naoki Mitamura TEL (052)939-2011  
 Scheduled date to commence dividend payments: –  
 Preparation of supplementary material on financial results: No  
 Holding of financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the three months ended June 30, 2024 (from April 1, 2024 to June 30, 2024)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended June 30, 2024	44,251	6.1	1,663	(14.4)	1,743	(12.4)	1,120	(8.0)
Three months ended June 30, 2023	41,692	0.3	1,944	3.0	1,990	(0.4)	1,217	(7.1)

	Earnings per share	Diluted earnings per share
	Yen	Yen
Three months ended June 30, 2024	121.26	120.94
Three months ended June 30, 2023	128.30	127.98

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of June 30, 2024	76,508	50,932	65.9	5,452.50
As of March 31, 2024	74,097	50,241	67.1	5,381.06

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2024	–	66.00	–	70.00	136.00
Year ending March 31, 2025	–				
Year ending March 31, 2025 (Forecast)		74.00	–	74.00	148.00

3. Forecast of consolidated financial results for the year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2024	83,860	(0.0)	3,080	(15.2)	3,070	(16.7)	2,010	(14.4)	217.49
Full year	173,670	2.5	7,070	0.7	7,040	(1.6)	4,550	0.1	492.32

4. Notes

- (1) Significant changes in the scope of consolidation during the three months ended June 30, 2024: No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
  - Changes in accounting policies due to other reasons: No
  - Changes in accounting estimates: No
  - Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2024	10,324,150 shares	As of March 31, 2024	10,324,150 shares
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Number of treasury shares at the end of the period

As of June 30, 2024	1,080,041 shares	As of March 31, 2024	1,082,253 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Three months ended June 30, 2024	9,242,324 shares	Three months ended June 30, 2023	9,489,499 shares
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**Quarterly consolidated financial statements**  
**Consolidated balance sheets**

(Millions of yen)

	As of March 31, 2024	As of June 30, 2024
<b>Assets</b>		
<b>Current assets</b>		
Cash and deposits	21,594	21,472
Notes and accounts receivable - trade, and contract assets	26,497	27,703
Merchandise	60	101
Work in process	2	5
Supplies	26	25
Prepaid expenses	949	1,087
Other	355	347
Allowance for doubtful accounts	(1)	(1)
<b>Total current assets</b>	<b>49,484</b>	<b>50,741</b>
<b>Non-current assets</b>		
<b>Property, plant and equipment</b>		
Buildings and structures	10,621	10,550
Accumulated depreciation	(5,822)	(5,814)
Buildings and structures, net	4,798	4,735
Machinery, equipment and vehicles	9,673	9,955
Accumulated depreciation	(7,343)	(7,552)
Machinery, equipment and vehicles, net	2,330	2,403
Land	3,005	3,005
Leased assets	2,338	2,438
Accumulated depreciation	(2,129)	(2,111)
Leased assets, net	208	327
Right-of-use assets	4,132	5,285
Accumulated depreciation	(1,207)	(1,427)
Right-of-use assets, net	2,924	3,858
Construction in progress	436	910
Other	2,018	1,879
Accumulated depreciation	(1,375)	(1,263)
Other, net	643	615
<b>Total property, plant and equipment</b>	<b>14,348</b>	<b>15,856</b>
<b>Intangible assets</b>		
Goodwill	269	253
Software	1,247	1,913
Software in progress	794	19
Customer Relationship	175	162
Other	146	145
<b>Total intangible assets</b>	<b>2,633</b>	<b>2,494</b>
<b>Investments and other assets</b>		
Investment securities	3,959	3,965
Deferred tax assets	414	209
Guarantee deposits	3,041	3,146
Other	233	111
Allowance for doubtful accounts	(17)	(17)
<b>Total investments and other assets</b>	<b>7,631</b>	<b>7,416</b>
<b>Total non-current assets</b>	<b>24,612</b>	<b>25,766</b>
<b>Total assets</b>	<b>74,097</b>	<b>76,508</b>

(Millions of yen)

	As of March 31, 2024	As of June 30, 2024
<b>Liabilities</b>		
<b>Current liabilities</b>		
Accounts payable - trade	12,420	12,433
Lease liabilities	723	1,110
Accounts payable - other	1,808	2,170
Accrued expenses	1,510	2,477
Income taxes payable	782	273
Accrued consumption taxes	585	832
Provision for bonuses	689	234
Provision for bonuses for directors (and other officers)	–	7
Other	569	593
<b>Total current liabilities</b>	<b>19,090</b>	<b>20,134</b>
<b>Non-current liabilities</b>		
Lease liabilities	2,627	3,313
Deferred tax liabilities	43	40
Deferred tax liabilities for land revaluation	53	53
Provision for stocks payment	398	412
Provision for share awards for directors (and other officers)	414	422
Retirement benefit liability	88	83
Asset retirement obligations	758	740
Other	380	375
<b>Total non-current liabilities</b>	<b>4,765</b>	<b>5,441</b>
<b>Total liabilities</b>	<b>23,856</b>	<b>25,575</b>
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Share capital	1,080	1,080
Capital surplus	1,517	1,523
Retained earnings	50,889	51,355
Treasury shares	(5,098)	(5,090)
<b>Total shareholders' equity</b>	<b>48,388</b>	<b>48,868</b>
<b>Accumulated other comprehensive income</b>		
Valuation difference on available-for-sale securities	447	455
Revaluation reserve for land	(117)	(117)
Foreign currency translation adjustment	1,010	1,194
Remeasurements of defined benefit plans	2	2
<b>Total accumulated other comprehensive income</b>	<b>1,342</b>	<b>1,534</b>
Share acquisition rights	100	100
Non-controlling interests	410	428
<b>Total net assets</b>	<b>50,241</b>	<b>50,932</b>
<b>Total liabilities and net assets</b>	<b>74,097</b>	<b>76,508</b>

## Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Three months ended June 30, 2023	Three months ended June 30, 2024
Net sales	41,692	44,251
Cost of sales	38,895	41,752
Gross profit	2,796	2,499
Selling, general and administrative expenses	851	835
Operating profit	1,944	1,663
Non-operating income		
Interest and dividend income	17	16
Share of profit of entities accounted for using equity method	14	31
Subsidy income	31	66
Other	21	21
Total non-operating income	83	135
Non-operating expenses		
Interest expenses	30	50
Loss on retirement of non-current assets	4	1
Other	2	3
Total non-operating expenses	38	56
Ordinary profit	1,990	1,743
Extraordinary losses		
Impairment losses	51	14
Total extraordinary losses	51	14
Profit before income taxes	1,938	1,729
Income taxes - current	456	398
Income taxes - deferred	244	194
Total income taxes	701	593
Profit	1,237	1,136
Profit attributable to		
Profit attributable to owners of parent	1,217	1,120
Profit attributable to non-controlling interests	20	15
Other comprehensive income		
Valuation difference on available-for-sale securities	4	7
Foreign currency translation adjustment	119	187
Remeasurements of defined benefit plans, net of tax	0	0
Total other comprehensive income	125	195
Comprehensive income	1,362	1,331
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,330	1,312
Comprehensive income attributable to non-controlling interests	32	18